



Next-Gen Human Performance Key Insights

1. Wherever you are- BE THERE!
2. Wisdom begins when I acknowledge what I do not know
3. I BECOME what I THINK about
4. The only way to achieve the “impossible” is to BELIEVE it’s POSSIBLE
5. No one cares how much you know until they KNOW how much you CARE
6. LEADERSHIP is a CHOICE- not a position
7. Every organization is PERFECTLY ALIGNED to get exactly the results it’s getting
8. Running an organization based on PRINCIPLES allows people with differing values to work together EFFECTIVELY
9. CULTURE determines RESULTS
10. What you put up with- you end up with
11. Even the best people make mistakes
12. ALL PROGRESS begins by telling the TRUTH
13. No one of us is as smart as ALL of us
14. HIGHEST and BEST Performance MANIFESTS when Team Members WANT to do right things for right reasons
15. The CHOICES I make dictate the LIFE I lead
16. How I do anything is how I do EVERYTHING
17. Life begins at the end of your comfort zone
18. The short-term and long-term consequences of the CHOICES I make are typically different and often opposite
19. I RESPOND to circumstances rather than react to them
20. What I FOCUS upon E-X-P-A-N-D-S
21. My Personality creates my Personal Reality
22. Use of force DESTROYS Relationship
23. Different isn’t wrong- it’s just different
24. If I don’t manage my Culture, it will manage me
25. The Noah Principle: Appreciation for mindfully predicting rain- GRATITUDE for building arks
26. I am not a victim of my circumstances- I am the ARCHITECT
27. If you are not part of the problem- you are not part of the solution
28. Team SUCCESS springs from the willingness of its members to be PROACTIVELY ACCOUNTABLE
29. Team members can only sustain levels of performance SUPPORTED by the environment
30. The initial stages of a disaster typically begin with overconfidence
31. Blame fixes nothing
32. What gets APPRECIATED gets REPEATED
33. What I ALLOW- I TEACH
34. High Performance requires TIGHT Tolerances